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<Customer Job Title>
<Customer Company Name>
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The Royal Bank of Scotland

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<RBS Postcode>

www.rbs.co.uk/business

September 2009

<Salutation>

Are you getting the most from your cash deposits?

Whether your business is a small enterprise or a multinational network, effective cash management and the ability to access funds when you need them is essential.

We can help maximise your surplus cash by creating the right cash management and investment solutions for your business needs. We can help make the most of your money by giving you instant access to cash when you need it and using it as a hard-working asset when you don't.

By drawing on our expertise and the RBS Group's extensive product range, we will explore both your immediate and long-term aims to create solutions specifically tailored to your business. Please see the enclosed leaflet for more information.

To find out how we can help your cash deposits work harder for your business, please call your Relationship Director.

We look forward to hearing from you.

Yours sincerely,

<Signature>

<Regional Director Name>
<Regional Director Job Title>
<Region>
<RD Phone Number>
<RD E-mail>

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By drawing on our expertise and the RBS Group's extensive product range, we will explore both your immediate and long-term aims to create solutions specifically tailored to your business. You'll have a Relationship Director who will get to know your requirements and work with our cash management specialists to deliver them. Please see the enclosed leaflet for more information.

To find out more about how RBS can help your cash deposits work harder for your business, please call me on **<RD Phone Number>**.

I look forward to hearing from you.

Yours sincerely,

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RBS is providing an additional £250 million to support Scottish businesses

At RBS we want to provide the right support to help you through these challenging times.

That's why this year we have launched the SME Fund. It consists of an additional £250 million available for lending to local businesses who could benefit from increased cash flow when it's needed most.

Details of the scheme are included in the enclosed insert. You can also view a more in depth practical guide 'Helping Your Business in 2009' online at www.rbs.co.uk/business

If you think your business could benefit from our SME Fund, or to discuss any other banking requirements, please don't hesitate to contact your Relationship Director.

Yours sincerely,

<Signature>

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<Regional Director Job Title>
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